

## APPENDIX 4D

The information contained in this report is for the half year ended 31 December 2017 and the previous corresponding period ended 31 December 2016 for RPMGlobal Holdings Limited and its controlled entities.

This report is presented in Australian dollars. The report has been subjected to independent review and is not subject to qualification.

### Results for announcement to the market

\$'000	1H18	1H17	Movement
Revenues from ordinary activities	33,034	36,864	-10.4%
Profit/(Loss) from ordinary activities after tax*	(1,808)	1,123	N/A
Profit/(Loss) for the period	(1,808)	45	N/A

\* Profit or Loss from ordinary activities after tax in 1H17 excluded \$1,078,000 in acquisition and redundancy costs.

### Dividend information

	Amount per Share (cents)	Franked Amount per Share (cents)	Conduit Foreign Income Amount per Share
Interim dividend	-	-	-

### Brief explanation to figures reported above

Refer to review of operations on page 2.

	31 Dec 2017	31 Dec 2016
Net tangible assets per security (cents)	12.6	12.7

### Details of entities over which control has been gained or lost during the period

On 31 August 2017 the Group acquired 100% of the issued share capital of MineOptima Holdings Pty Ltd and MineOptima Operations Pty Ltd (MineOptima) a leading global software provider to the mining industry whose software applications design the optimal equipment access layouts for underground mines.

During the six-month period the company established a wholly owned subsidiary RPMGlobal Kazakhstan LLP in Kazakhstan.

# DIRECTORS' REPORT

Your Directors present their report on RPMGlobal Holdings Limited and its subsidiaries for the half year ended 31 December 2017 (referred to hereafter as "RPM" and the "Group").

## Directors

The directors of RPMGlobal Holdings Limited at any time during or since the end of the period are:

### Non-executive

Mr Allan Brackin – *Chairman*

Dr Ian Runge

Mr Ross Walker

### Executive

Mr Richard Mathews – *CEO & Managing Director*

## Review and Results of Operations

	Six months ended 31 Dec 2017 \$m	Six months ended 30 Jun 2017 \$m	Variance to 30 Jun 2017 %	Six months ended 31 Dec 2016 \$m	Variance to 31 Dec 2016 %
Software Division	19.8	26.1	-24%	24.1	-18%
Advisory Division	10.7	10.0	7%	10.4	3%
GeoGAS	2.4	1.8	33%	1.4	71%
Other	0.2	0.8	-75%	0.2	0%
<b>Revenue</b>	<b>33.1</b>	<b>38.7</b>	-14%	<b>36.1</b>	-8%
Direct costs	(3.1)	(4.5)	-31%	(3.5)	-11%
<b>Net Revenue</b>	<b>30.0</b>	<b>34.2</b>	-12%	<b>32.6</b>	-8%
Operating Expenses	(29.9)	(31.9)	-6%	(30.3)	-1%
<b>Operating EBITDA*</b>	<b>0.1</b>	<b>2.3</b>	-96%	<b>2.3</b>	-96%
Foreign Exchange Loss	(0.2)	(0.8)	-75%	0.8	
Depreciation & Amortisation	(1.5)	(1.4)	7%	(1.4)	7%
Restructure costs	-	(0.1)		(1.1)	
Net finance income	0.1	0.1		0.1	
<b>Profit/(Loss) before Tax</b>	<b>(1.5)</b>	<b>0.1</b>		<b>0.7</b>	

\* Earnings before interest, tax, depreciation, amortisation, foreign exchange, acquisition costs and redundancies.

Operating EBITDA reflects statutory profit as adjusted to reflect the Directors' assessment of the result for the ongoing business activities of the Group. It has not been calculated in accordance with the principles of International Financial Reporting Standards and has not been audited or reviewed.

### Revenue

For the half year ending 31 December 2017, the Group's Total Revenue of \$33.1 million decreased by 8% over the previous corresponding six month period (December 2016: \$36.1 million). This comparative decrease is reflective of that fact that one global customer purchased software licenses from RPM in 1H17 totalling \$7.5 million (21% of the 1H17 revenue of \$36.1 million) and did not repeat this purchase again in 1H18.

# DIRECTORS' REPORT

## Review and Results of Operations (Continued)

All other lines of revenue increased on the comparative period, Advisory 3%, Software Consulting 28%, Software Maintenance 13% and GeoGAS 71%.

### Software Division

	Six months ended 31 Dec 2017 \$m	Six months ended 30 Jun 2017 \$m	Variance to 30 Jun 2017 %	Six months ended 31 Dec 2016 \$m	Variance to 31 Dec 2016 %
Licence Sales	5.1	12.1	-58%	11.6	-56%
Maintenance	9.6	9.0	7%	8.5	13%
Consulting	5.1	5.0	2%	4.0	28%
<b>Software Revenue</b>	<b>19.8</b>	<b>26.1</b>	<b>-24%</b>	<b>24.1</b>	<b>-18%</b>
Cost of Sales	(1.5)	(2.4)	-38%	(1.6)	-6%
<b>Gross Revenue - Software</b>	<b>18.3</b>	<b>23.7</b>	<b>-23%</b>	<b>22.5</b>	<b>-19%</b>

Total Revenue from the Software division declined by 18% to \$19.8 million compared against the corresponding half (December 2016: \$24.1 million).

This comparative decrease was due to one customer purchasing software licenses totalling \$7.5 million in 1H17 (65% of the 1H17 License sales of \$11.6 million) and not repeating that in 1H18. Software license sales from all other customers increased by 24% to \$5.1 million against the corresponding half (December 2016: \$4.1 million).

At the end of Financial Year 2017 the company held \$2.8 million in deferred revenue on its Balance Sheet against a customer who purchased (and paid for) software licenses in advance. The company did not recognise this revenue in 1H18 but expects to recognise it in 2H18.

In October 2017 RPM announced that it would offer customers purchasing software licenses a rental option for their consideration as it looked to offer alternatives to its traditional perpetual licencing approach. As at the end of December 2017 the company is now receiving \$70,000 per month in software license rental income.

During the first six months of the 2018 Financial Year the company welcomed nine (9) new software license customers including a number of Advisory division clients that have purchased RPM software for the first time. A number of these new customers acquired software for initial small pilot implementations with the expectation that following a successful pilot at these initial sites they will purchase additional licenses to roll the RPM software across the rest of their operations. This would result in strong follow-on software license sales for the company.

Recurring maintenance annuity revenue grew by \$1.1 million (13%) to \$9.6 million (Dec 2016: \$8.5 million). This is the highest half year result in the company's history.

Software consulting revenue was up 28% to \$5.1 million from the prior corresponding six month period (December 2016: \$4.0 million). Demand for the company's AMT and XERAS software products has seen the company start hiring new software consulting employees.

# DIRECTORS' REPORT

## Review and Results of Operations (Continued)

### Advisory and GeoGAS

In the last six months commodity prices have remained strong which has driven demand for the company's Advisory and GeoGAS testing services.

Revenue from Advisory services increased to \$10.7 million which represents a 3% increase on the corresponding period (Dec 2016: \$10.4 million). Second quarter Advisory revenue for FY18 came in at \$5.8 million due to a 12% increase in employee utilisation over 2Q17.

GeoGAS revenue increased by 71% to \$2.4 million from the previous corresponding half (Dec 2016: \$1.4 million) as a result of a significant increase in the number of exploration tests undertaken.

### Operating Expenses

	Six months ended 31 Dec 2017 \$m	Six months ended 30 Jun 2017 \$m	Variance to 30 Jun 2017 %	Six months ended 31 Dec 2016 \$m	Variance to 31 Dec 2016 %
Field	(18.6)	(20.3)	-8%	(19.8)	-6%
Software Development	(6.8)	(6.7)	1%	(6.1)	11%
Corporate	(4.5)	(4.9)	-8%	(4.4)	2%
<b>Operating Expenses*</b>	<b>(29.9)</b>	<b>(31.9)</b>	<b>-6%</b>	<b>(30.3)</b>	<b>-1%</b>

\* Operating expenses excludes foreign exchange gains/losses

Operating Expenses for the Group decreased by 6% to \$29.9 million from the immediately preceding half year (June 2017: \$31.9 million).

Field Expenses relate to the operating divisions of the Group. These costs decreased by 6% on the prior comparative half (December 2016: \$19.8 million) mostly due to a decrease in software sales commissions (as a result of lower software license sales).

RPM's investment in Software Development increased by only 1% to \$6.8 million compared to the prior half (June 2017: \$6.7 million). This ongoing investment delivered one new product (Underground Metals) and thirty five (35) major functional upgrades to its other software products. It also included investment in RPM's new Steeply Dipping Coal Solution which the company expects to release to the market in 2H18.

### Earnings Before Interest Depreciation and Amortisation

	Six months ended 31 Dec 2017 \$m	Six months ended 30 Jun 2017 \$m	Variance to 30 Jun 2017 %	Six months ended 31 Dec 2016 \$m	Variance to 31 Dec 2016 %
Software Division	1.8	5.5	-67%	5.2	-65%
Advisory Division	1.4	0.1	1,300%	0.9	56%
GeoGAS	1.1	0.6	83%	0.5	120%
Corporate and other	(4.2)	(3.9)	8%	(4.3)	-2%
<b>Operating EBITDA</b>	<b>0.1</b>	<b>2.3</b>	<b>-96%</b>	<b>2.3</b>	<b>-96%</b>

The Group's Operating EBITDA profit of \$0.1 million is down \$2.2 million on the previous corresponding six-month period (December 2016: \$2.3 million). This comparative decrease is reflective of that fact that one global customer purchased software licenses from RPM in 1H17 totalling \$7.5 million (21% of the 1H17 revenue of \$36.1 million) and did not repeat this purchase again in 1H18.

# DIRECTORS' REPORT

## Review and Results of Operations (Continued)

### *Profit Before Tax*

There were no restructuring or redundancy costs incurred during the period. The last time this was the case was in the June 2012 – more than five years ago.

The reported Loss before Tax of \$1.5 million is \$2.2 million down on the first half of last year (December 2016: \$0.7 million). Variance in Foreign Exchange of \$1 million and an increase of \$0.7 million in Software Development investment accounts for most of this decrease.

### **Financial Position**

On 31 December 2017 the Group had net assets of \$60.6 million (June 2017: \$61.8 million), including cash of \$20.7 million (June 2017: \$20.3 million) and no debt.

Operating cashflow in the half was \$3.2 million.

The Group continues to impose tight controls on capital expenditure spending \$0.3 million on property, plant and equipment during the half (June 2017: \$0.4 million, December 2016: \$0.2 million).

During 1H18 the Group made earn out payments to the iSolutions vendors of \$2.0 million and a final payment to the MineOptima vendors of \$1.0 million.

### **Outlook**

Continued strong commodity prices is providing confidence to enable mining companies to investigate new sources of resource supply. As a result, our Advisory division (which has focused on retaining its premium brand in the market through five tough years of trading) has seen a major increase in jobs won and therefore employee utilisation. This division had a strong second quarter which we expect to continue through the rest of this financial year given their current book of work.

Our GeoGAS division also traded strongly as coal miners in the East Coast of Australia restart their exploration drilling programmes. Given the number of gas testing canisters which are currently out on customer sites we expect the level of exploration testing to remain high whilst coal prices remain strong.

The Board and Management remain confident about the momentum of RPM's software division and in particular the number of new customers (nine in 1H18) who have purchased RPM's software for the first time. We believe that as these customers become more familiar with our software products and the value they can extract from them they will look to roll these and other RPM products out across the rest of their global operations.

Mining companies who are benefiting from stronger commodity prices are investing greater amounts into equipment maintenance and maintenance strategy software such as AMT. These companies are now actively turning their minds to the use of real time data to measure and manage the actual performance of their mining equipment against the company's ultra-short mining plans.

After the acquisition of the MinVu product suite (which includes a full suite of integration API's and validation logic) RPM is now ideally placed to address this challenge following five years of investment in its enterprise integration platform and purchase of a copy of the Fewzion short interval control user interface and workflows.

The company is taking a careful and considered approach to its move to software rental pricing. While early days the customers who are looking to acquire larger amounts of software seem more interested in the rental model - particularly in the more developed countries. This is a key area of the business which management will focus on in 2H18.

## DIRECTORS' REPORT

### ***Matters Subsequent to the End of the Reporting Period***

On 31 January 2018 the Group acquired 100% of the issued share capital of Minvu Holdings Pty Ltd and Kurilpa Investments Pty Ltd (Minvu Group) for a cash consideration of \$1.2 million, contingent consideration of \$1.3 million and issued shares valued at \$2.2 million (see note 6 for further details).

### ***Rounding of Amounts***

RPMGlobal Holdings Limited is a company of a kind referred to in ASIC Corporations (Rounding in Financial/Directors Reports) Instrument 2016/191 and in accordance with that Instrument amounts in the Financial Report and Directors' Report have been rounded off to the nearest thousand dollars, unless otherwise stated.

Signed in accordance with a resolution of the board of directors of RPMGlobal Holdings Limited.



**Allan Brackin**

Chairman

Brisbane

Dated: 19 February 2018

**DECLARATION OF INDEPENDENCE BY T R MANN TO THE DIRECTORS OF RPMGLOBAL HOLDINGS LIMITED**

As lead auditor for the review of RPMGlobal Holdings Limited for the half-year ended 31 December 2017, I declare that, to the best of my knowledge and belief, there have been:

1. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
2. No contraventions of any applicable code of professional conduct in relation to the review.

This declaration is in respect of RPMGlobal Holdings Limited and the entities it controlled during the period.



**T R Mann**  
Director

**BDO Audit Pty Ltd**

Brisbane, 19 February 2018

For personal use only

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE HALF YEAR ENDED 31 DECEMBER 2017

	Notes	31 Dec 2017 \$'000	31 Dec 2016 \$'000
<b>Revenue from continuing operations</b>			
Services		18,114	15,786
Licence sales		5,092	11,608
Software maintenance		9,636	8,528
Rent and outgoings revenue		192	135
Foreign exchange gains		-	807
<b>Revenue</b>		<b>33,034</b>	<b>36,864</b>
Direct Costs		(3,078)	(3,509)
<b>Net revenue</b>		<b>29,956</b>	<b>33,355</b>
<b>Expenses</b>			
Amortisation		(1,133)	(972)
Depreciation		(370)	(424)
Employee benefits expense		(23,546)	(23,247)
Foreign exchange losses		(211)	-
Office expenses		(1,387)	(1,578)
Professional services		(807)	(1,049)
Rent		(1,740)	(1,900)
Other expenses		(2,414)	(3,597)
		<b>(31,608)</b>	<b>(32,767)</b>
<b>Profit/(Loss) before finance costs and income tax</b>		<b>(1,652)</b>	<b>588</b>
Finance income		145	77
Finance costs		(59)	(15)
<b>Net Finance Income</b>		<b>86</b>	<b>62</b>
<b>Profit/(Loss) before income tax</b>		<b>(1,566)</b>	<b>649</b>
Income tax	3	(242)	(604)
<b>Net profit/(loss)</b>		<b>(1,808)</b>	<b>45</b>

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.



# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE HALF YEAR ENDED 31 DECEMBER 2017

	31 Dec 2017 \$'000	31 Dec 2016 \$'000
<b>Net profit/(loss)</b>	<b>(1,808)</b>	<b>45</b>
<b>Other comprehensive income</b>		
<i>Items that may be classified subsequently to profit or loss:</i>		
Foreign currency translation differences	(124)	(447)
Other comprehensive loss, net of tax	<b>(1,932)</b>	<b>(402)</b>
<b>Total comprehensive loss</b>	<b>(1,932)</b>	<b>(402)</b>
<b>Earnings per share</b>		
Basic and diluted earnings per share (cents)	(0.85)	0.02

*The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.*

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 31 DECEMBER 2017

	31 Dec 2017 \$'000	30 June 2017 \$'000
<b>ASSETS</b>		
<b>Current assets</b>		
Cash and cash equivalents	20,691	20,278
Trade and other receivables	11,582	24,814
Work in progress	2,812	1,784
Current tax receivable	321	285
Other assets	1,032	1,607
<b>Total current assets</b>	<b>36,438</b>	<b>48,768</b>
<b>Non-current assets</b>		
Trade and other receivables	189	215
Property, plant and equipment	2,007	2,096
Deferred tax assets	9,182	9,195
Intangible assets	33,860	33,985
<b>Total non-current assets</b>	<b>45,238</b>	<b>45,491</b>
<b>Total assets</b>	<b>81,676</b>	<b>94,259</b>
<b>LIABILITIES</b>		
<b>Current liabilities</b>		
Trade and other payables	4,026	8,588
Provisions – employee benefits	3,579	3,269
Provisions – onerous lease contracts	292	277
Current tax liabilities	210	608
Income in advance	7,280	11,894
Contingent and deferred consideration	2,376	2,576
Lease incentive	193	150
<b>Total current liabilities</b>	<b>17,956</b>	<b>27,362</b>
<b>Non-current liabilities</b>		
Deferred tax liabilities	17	30
Contingent and deferred consideration	1,361	3,179
Provisions – employee benefits	868	816
Provisions – onerous lease contracts and make good obligations	619	729
Lease incentive	256	342
<b>Total non-current liabilities</b>	<b>3,121</b>	<b>5,096</b>
<b>Total liabilities</b>	<b>21,077</b>	<b>32,458</b>
<b>Net assets</b>	<b>60,599</b>	<b>61,800</b>
<b>EQUITY</b>		
Contributed equity	4	85,175
Reserves	(2,664)	(2,995)
Accumulated losses	(22,187)	(20,380)
<b>Total equity</b>	<b>60,599</b>	<b>61,800</b>

The above consolidated statement of financial position should be read in conjunction with the accompanying notes.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE HALF YEAR ENDED 31 DECEMBER 2017

	Contributed equity \$'000	Reserves \$'000	Accumulated Losses \$'000	Total equity \$'000
<b>Balance at 1 July 2017</b>	<b>85,175</b>	<b>(2,995)</b>	<b>(20,380)</b>	<b>61,800</b>
Profit / (loss) for the period	-	-	(1,808)	(1,808)
Other comprehensive income	-	(124)	-	(124)
<b>Total comprehensive income for the period</b>	<b>-</b>	<b>(124)</b>	<b>(1,808)</b>	<b>(1,932)</b>
<b>Transactions with owners in their capacity as owners</b>				
Share issue, net of transaction costs	275	-	-	275
Employee share options	-	456	-	456
	275	456	-	731
<b>Balance at 31 December 2017</b>	<b>85,450</b>	<b>(2,663)</b>	<b>(22,188)</b>	<b>60,599</b>
<b>Balance at 1 July 2016</b>	<b>67,048</b>	<b>(3,013)</b>	<b>(20,381)</b>	<b>43,654</b>
Profit / (loss) for the period	-	-	45	45
Other comprehensive income	-	(447)	-	(447)
<b>Total comprehensive income for the period</b>	<b>-</b>	<b>(447)</b>	<b>45</b>	<b>(402)</b>
<b>Transactions with owners in their capacity as owners</b>				
Share issue, net of transaction costs	18,135	-	-	18,135
Employee share options	-	395	-	395
	18,135	395	-	18,530
<b>Balance at 31 December 2016</b>	<b>85,183</b>	<b>(3,065)</b>	<b>(20,336)</b>	<b>61,782</b>

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes

# CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE HALF YEAR ENDED 31 DECEMBER 2017

	31 Dec 2017 \$'000	31 Dec 2016 \$'000
<b>Cash flows from operating activities</b>		
Receipts from customers	43,189	32,335
Payments to suppliers and employees	(39,218)	(36,936)
Interest received	145	77
Finance costs	(59)	(15)
Income taxes paid	(677)	(641)
	3,380	(5,180)
Acquisition, Redundancies and Restructure costs	(147)	(1,177)
<b>Net cash outflow from operating activities</b>	<b>3,233</b>	<b>(6,357)</b>
<b>Cash flows from investing activities</b>		
Payments for property, plant and equipment	(272)	(200)
Payment for intangible assets	(1,019)	(603)
Payments for investments in subsidiaries net of cash acquired	-	(4,438)
Payments for contingent and deferred consideration	(1,971)	(1,657)
<b>Net cash outflow from investing activities</b>	<b>(3,263)</b>	<b>(6,898)</b>
<b>Cash flows from financing activities</b>		
Contributions of equity	292	14,727
Share issue costs	(8)	(349)
Share buyback	(9)	-
<b>Net cash inflow/(outflow) from financing activities</b>	<b>275</b>	<b>14,378</b>
<b>Net increase/(decrease) in cash and cash equivalents held</b>	<b>246</b>	<b>1,122</b>
Cash and cash equivalents at the beginning of the period	20,278	18,142
Effects of exchange rate changes on cash and cash equivalents	167	187
<b>Cash and cash equivalents at the end of the period</b>	<b>20,691</b>	<b>19,451</b>

*The above consolidated statement of cash flows should be read in conjunction with the accompanying notes*

# SELECTED NOTES TO THE FINANCIAL STATEMENTS

## 1. Basis of Preparation

This general purpose interim financial report for the half year ended 31 December 2017 has been prepared in accordance with AASB 134 Interim Financial Reporting and the *Corporations Act 2001*. The interim financial report does not include all of the information required for a full annual financial report, and should be read in conjunction with the annual report of the Group for the year ended 30 June 2017 and any public announcements made by RPMGlobal Holdings Limited during the interim reporting period.

The accounting policies and methods of computation applied in this half-year financial report are consistent with those applied in the previous financial year and the corresponding half-year reporting period. The Group have adopted all of the new and revised Standards and interpretations issued by the Australian Accounting Standards Board that are relevant to their operations and effective for the current reporting period. This adoption has not resulted in any changes to the Group's accounting policies and has no effect on the amounts reported in the current and prior periods. Where necessary the comparative information has been reclassified to achieve consistency in disclosure with current financial year amounts and other disclosures. The fair values of Consolidated Entity's financial assets and financial liabilities approximate their carrying value due to being short-term in nature. No financial assets or financial liabilities are readily traded on organised markets in standardised form.

On 31 August 2017 the Group acquired 100% of the issued share capital of MineOptima Holdings Pty Ltd and MineOptima Operations Pty Ltd (MineOptima) a leading global software provider to the mining industry whose software applications design the optimal equipment access layouts for underground mines. The acquisition did not meet the definition of a business combination in accordance with AASB 3 Business Combinations. Instead the acquisition has been treated as a software purchase under AASB 138 Intangible Assets.

### Significant Estimates

As reported in the company's 2017 annual report the Group completed a transaction for the sale of \$6,295,000 of perpetual licenses to a customer on 30 June 2017. The transaction included multiple elements and required management judgement on allocation of the value to the different revenue components as well as assessing whether the Group has transferred to the buyer significant risks and rewards of ownership due to the inclusion of a reconfiguration right (between licences and maintenance) that is only exercisable in limited specified circumstances. The Group is confident that these rights can be reliably estimated and the significant risks and rewards have transferred to the customer.

At 30 June 2017 the Group has deferred revenue allocated to the rights to future upgrades and reliably measured reconfiguration. As a result an amount of \$2,833,000 of revenue was deferred at 30 June 2017 resulting in the recognition of \$3,462,000 of revenue in the 30 June 2017 year. No further revenue has been recognised in relation to this transaction in the 6 months to 31 December 2017 and the deferred revenue balance remains at \$2,833,000. This deferred revenue will be recognised as revenue when it satisfies the Company's revenue recognition policies.

## 2. Operating Segments

Operating segments are reported in a manner consistent with the internal reporting provided to the Managing Director in order to make decisions about resource allocations and to assess performance of the Group. The reports are split into functional divisions: Software Division, Advisory Division and GeoGAS.

Segment revenue, expenses and results include transfers between segments. Such transfers are priced on an "arms-length" basis and are eliminated on consolidation.

## SELECTED NOTES TO THE FINANCIAL STATEMENTS

### 2. Operating Segments (Continued)

#### Information about reportable segments

	December 2017				December 2016			
	Software Division	Advisory Division	GeoGAS	Total	Software Division	Advisory Division	GeoGAS	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
<b>Revenue</b>								
External Sales	19,799	10,695	2,354	32,848	24,095	10,393	1,443	35,931
Inter-segment sales	240	111	53	404	184	421	10	615
<b>Total Revenue</b>	<b>20,039</b>	<b>10,806</b>	<b>2,407</b>	<b>33,252</b>	<b>24,279</b>	<b>10,813</b>	<b>1,453</b>	<b>36,546</b>
Inter-segment expenses	(109)	(295)	-	(404)	(419)	(194)	(2)	(615)
Rechargeable expenses	(1,599)	(1,411)	(68)	(3,078)	(1,390)	(2,097)	(22)	(3,509)
<b>Net revenue</b>	<b>18,331</b>	<b>9,100</b>	<b>2,339</b>	<b>29,769</b>	<b>22,471</b>	<b>8,522</b>	<b>1,429</b>	<b>32,422</b>
Total Expenses	(9,726)	(7,679)	(1,225)	(18,630)	(11,174)	(7,671)	(954)	(19,799)
Software Development	(6,828)	-	-	(6,828)	(6,114)	-	-	(6,114)
<b>Segment profit/(loss)</b>	<b>1,777</b>	<b>1,421</b>	<b>1,114</b>	<b>4,311</b>	<b>5,183</b>	<b>851</b>	<b>475</b>	<b>6,509</b>

#### Reconciliation of segment profit to reported profit / (loss)

	31 Dec 2017 \$'000	31 Dec 2016 \$'000
Segment profit	4,311	6,509
Adjustments:		
Foreign exchange gains	(211)	806
Employment benefits – corporate and IT	(2,370)	(2,086)
Other unallocated costs – corporate and IT	(2,066)	(2,295)
Redundancies and acquisition costs	-	(1,078)
Depreciation and amortisation	(1,503)	(1,396)
Net finance income	86	62
Unallocated income	187	127
<b>Profit / (loss) before income tax</b>	<b>(1,566)</b>	<b>649</b>
Income tax benefit / (expense)	(242)	(604)
<b>Profit / (loss) for the period</b>	<b>(1,808)</b>	<b>45</b>

## SELECTED NOTES TO THE FINANCIAL STATEMENTS

### 3. Income Tax Expense

	31 Dec 2017 \$'000	31 Dec 2016 \$'000
<b>Tax Recognised in profit or loss</b>		
<i>Income tax benefit/(expense)</i>		
Current tax	(235)	(587)
Deferred tax	(23)	(17)
Adjustments to prior periods	14	-
<b>Income tax expense</b>	<b>(242)</b>	<b>(604)</b>

	31 Dec 2017 \$'000	31 Dec 2016 \$'000
<b><i>Numerical reconciliation of income tax expense to prima facie tax</i></b>		
Profit/(Loss) before income tax	(1,566)	649
Tax at the Australian tax rate of 30% (2015: 30%)	470	(195)
Tax effect of amounts which are not taxable/(deductible) in calculating taxable income:		
Not assessable income/(non-deductible expense)	(131)	(137)
Research and development deduction	213	200
Unutilised foreign tax credits	(8)	(474)
Tax losses (not) recognised	(740)	141
	(465)	(465)
Difference in overseas tax rates	(62)	(139)
Over/(under) provision in prior years	14	-
Income tax benefit/(expense)	(242)	(604)

### 4. Contributed Equity

	Dec 2017 Number	Jun 2017 Number	Dec 2017 \$'000	Jun 2017 \$'000
<b>Share capital</b>				
Ordinary shares - fully paid	212,891,531	212,368,012	85,450	85,175

## SELECTED NOTES TO THE FINANCIAL STATEMENTS

### 4. Contributed Equity (Continued)

#### Movements in Share Capital:

Date		Ordinary shares	
		Number	\$'000
<b>30/06/2017</b>	<b>Balance</b>	<b>212,368,012</b>	<b>85,175</b>
	Shares buyback at 58 cents per share	(14,811)	(9)
	Cost of buyback		(1)
	Exercise of Options at 56 cents per share	178,332	100
	Cost of issue		(2)
	Exercise of Options at 59 cents per share	259,998	153
	Cost of issue		(3)
	Exercise of Options at 39 cents per share	100,000	39
	Cost of issue		(2)
<b>31/12/2017</b>	<b>Balance</b>	<b>212,891,531</b>	<b>85,450</b>

### 5. Fair Value of financial instruments

#### Fair value hierarchy

AASB 13 Fair Value Measurement requires disclosure of fair value measurements by level in the fair value measurement hierarchy as follows:

- Level 1 - the instrument has quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2 - a valuation technique is used using inputs other than quoted prices within level 1 that are observable for the financial instrument, either directly (i.e. as prices), or indirectly (i.e. derived from prices)
- Level 3 - a valuation technique is used using inputs that are not observable based on observable market data (unobservable inputs).

#### Recurring fair value measurements

The following financial instruments are subject to recurring fair value measurements:

	31 Dec 2017 \$'000	31 Dec 2016 \$'000
Contingent consideration – level 3	3,551	5,896

The fair value of the contingent consideration of \$3,551,000 has been estimated by calculating the present value of the future expected cash outflows based on a discount rate of 4%.

Changes to discount rate by 100 basis points would result in a change of the contingent consideration by \$33,000. Changes to the annuity revenue by 10% would result in change of the contingent consideration by \$272,000.



## SELECTED NOTES TO THE FINANCIAL STATEMENTS

### 5. Fair Value of financial instruments (continued)

#### Reconciliation of level 3 movements

The following table sets out the movements in level 3 fair values for contingent consideration payable.

	31 Dec 2017 \$'000	31 Dec 2016 \$'000
Opening balance 1 July	5,481	-
Recognised on business combination	-	7,247
Payments of contingent consideration	(1,955)	(1,351)
Fair value adjustment – Finance Costs	25	-
Closing balance 31 December	3,551	5,896

#### Valuation processes for level 3 fair values

Valuations are performed every six months to ensure that they are current for the half-year and annual financial statements. Valuations are reviewed and approved by the audit committee.

### 6. Events occurring after the reporting period

On 31 January 2018 the Group acquired 100% of the issued share capital of Minvu Holdings Pty Ltd and Kurilpa Investments Pty Ltd (Minvu Group), a leading global provider of mine-wide operational reporting and analytics software solutions to the mining industry. The financial effects of this transaction have not been brought to account at 31 December 2017. The operating results and assets and liabilities of the company will be consolidated from 31 January 2018.

The provisionally determined fair values of the consideration as at date of acquisition are as follows:

Purchase consideration	\$000
Cash	1,200
Ordinary shares	2,250
Contingent consideration	1,350
Total Purchase Consideration	4,800

The fair value of the 3,000,000 shares issued as part of the consideration paid for the Minvu Group (\$2,250,000) was based on the closing share price on 31 January 2018 of \$0.75 per share.

Contingent consideration comprises retention of annuity revenues by Minvu. The potential undiscounted amount of future payments was estimated at \$1,400,000. The fair value of the contingent consideration of \$1,351,000 has been estimated by calculating the present value of the future expected cash outflows based on a discount rate of 4%.

The amount of contingent consideration is subject to finalisation of Minvu accounts which was not complete by the date of this report.

Acquisition related costs will be included in other expenses in profit or loss in the reporting period ending 30 June 2018. The provisionally determined fair values of the assets and liabilities recognised as at the date of the acquisition are as follows:

## SELECTED NOTES TO THE FINANCIAL STATEMENTS

### 6. Events occurring after the reporting period (Continued)

Cash and cash equivalents	780
Trade and other receivables	370
Other assets	20
Intangible assets	4,800
Trade and other payables	(130)
Provisions and other liabilities	(1,040)
<b>Net Assets</b>	<b>4,800</b>

### 7. Contingent liabilities and contingent assets

There has been no change in contingent assets or liabilities since 30 June 2017.

For personal use only

## DIRECTORS' DECLARATION

In the opinion of the directors of RPMGlobal Holdings Limited:

- a) the accompanying financial statements and notes comply with the *Corporations Act 2001*, including:
  - (i) complying with Australian Accounting Standard AASB 134 *Interim Financial Reporting*, the *Corporations Regulations 2001* and other mandatory professional reporting requirements; and
  - (ii) giving a true and fair view of the consolidated entity's financial position at as 31 December 2014 and of its performance for the half year ended on that date; and
- b) at the date of this declaration there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Board of Directors made pursuant to section 303(5) of the *Corporations Act 2001*.



Allan Brackin

**Chairman**

Brisbane

Dated: 19 February 2018

For personal use only

## INDEPENDENT AUDITOR'S REVIEW REPORT

To the members of RPMGlobal Holdings Limited

### Report on the Half-Year Financial Report

#### Conclusion

We have reviewed the half-year financial report of RPMGlobal Holdings Limited (the Company) and its subsidiaries (the Group), which comprises the consolidated statement of financial position as at 31 December 2017, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the half-year then ended, and notes comprising a statement of accounting policies and other explanatory information, and the directors' declaration.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of the Group is not in accordance with the *Corporations Act 2001* including:

- (i) Giving a true and fair view of the Group's financial position as at 31 December 2017 and of its financial performance for the half-year ended on that date; and
- (ii) Complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

#### Directors' responsibility for the Half-Year Financial Report

The directors of the company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including giving a true and fair view of the Group's financial position as at 31 December 2017 and its financial performance for the half-year ended on that date and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*. As the auditor of the Group, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

For personal use only



A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### **Independence**

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Group, would be in the same terms if given to the directors as at the time of this auditor's review report.

**BDO Audit Pty Ltd**

BDO  


**T R Mann**  
Director

Brisbane, 19 February 2018

For personal use only

# CORPORATE DIRECTORY

## Directors

**Allan Brackin**

*Chairman*

**Richard Mathews**

*Managing Director*

**Dr Ian Runge**

*Non-executive Director*

**Ross Walker**

*Non-executive Director*

## Group General Counsel and Company Secretary

**James O'Neill**

## Registered Office

Level 2, 295 Ann Street

Brisbane QLD 4000

Ph: +61 7 3100 7200

Fax: +61 7 3100 7297

Web: [www.rpmglobal.com](http://www.rpmglobal.com)

## Auditor

BDO Audit Pty Ltd

Level 10, 12 Creek Street

Brisbane QLD 4000

## Share Registry

Computershare Investor Services Pty Limited

117 Victoria Street

West End QLD 4101

## Stock Exchange Listing

The Company is listed on the Australian Securities Exchange Limited (ASX: RUL)

**ABN 17 010 672 321**

For personal use only