

Announcement

RPM Announces Indian Partnership Agreement with Tractors India Private Limited (TIPL)

22 February 2017

RungePincockMinarco Limited (ASX: RUL) [RPM] has today announced it has entered into a business partnership agreement with Tractors India Private Limited (TIPL). Under the agreement, TIPL have been appointed as a software sales agent, support and services provider for RPM's leading mining software solutions and services in the Indian and Bangladesh markets.

Over the past seven decades, TIPL has been driving India's growth both in Infrastructure and Mining. They have emerged as one of the leading providers of a wide range of mobile construction and mining equipment. TIPL also sell and support the finest global technologies.

Together with RPM's regional and global teams, TIPL will bring a breadth of local knowledge and experience to address industry pain points through the delivery of leading enterprise software solutions, local support and expert consulting advice.

Commenting on this new partnership, RPM's CEO and Managing Director Richard Mathews said "As we strengthen our commitment to specialist mining software solutions, we look to engage with partners who have wide skillsets and strong client relationships. Our partnership with TIPL is a natural fit for our software strategy in India."

"With a proven history of developing strategic alliances with their clients, TIPL provide product support solutions, Maintenance and Repair Contract services, community investments and operator training to a diverse range of mining companies and communities in India. TIPL have the right experience and qualifications to be able to fully support RPM's market leading maintenance, financial and scheduling solutions."

Mr Mathews concluded, "TIPL already have an extensive amount of equipment which uses RPM's software to manage their Maintenance and Repair Contract services at many sites right across India. This solid and secure client base, underpins RPM's commitment to the region and further emphasises the opportunity presented to both TIPL and RPM as a combined presence."

Mr. Sunil Chaturvedi, Chairman & Managing Director of TIPL, also commented on the partnership, "This strategic partnership with RPM is in line with our growth strategy in the Indian mining industry. The partnership will allow us to deliver a much needed step change and value-added technology boost to Indian mining companies while ensuring their growth and economic success in the region."

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About RungePincockMinarco:

RungePincockMinarco Limited (ASX: RUL) is the world's largest publicly traded independent group of mining technical experts, with history stretching back to 1968. We have local expertise in all mining regions and are experienced across all commodities and mining methods.

Listed on the Australian Securities Exchange on 27 May 2008, RungePincockMinarco is a global leader in the provision of advisory consulting, technology and professional development solutions to the mining industry. We have global expertise achieved through our work in over 118 countries and our approach to the business of mining is strongly grounded in economic principles. We operate offices in 18 locations across 12 countries.