

Announcement

New Strategic Business Partnership – Russia and Commonwealth of Independent States (CIS)

24 June 2013

RungePincockMinarco Limited (ASX: RUL) [RPM] has today announced that it has entered into a strategic distribution agreement with one of Russia's largest IT system integrators, CJSC NVision Group (NVision Group).

NVision Group is a leader in integration services and consulting in the Russian IT industry. Founded in 2001, NVision Group has over 4,000 employees operating out of 22 offices in Russia. NVision Group boasts an extensive network of business partners, software application vendors and customers. They operate a large SAP business unit and this agreement is their first with a dedicated mining software provider.

Under this non-exclusive agreement NVision Group will sell and support RPM software and solutions including its market leading mine scheduling and financial modelling products to customers in Russia and the Commonwealth of Independent States (CIS).

On the back of an already extensive product release schedule for 2013, RPM views the agreement as an important step not only for the growth of its Russian business but as a strategic move towards broadening distribution channels and complementing RPM's existing sales force with key regional partners.

"This year our attention has been on releasing a number of new products, from commodity based solutions to our latest enterprise offerings, focused on delivering cost and productivity improvements for our clients. With these releases now available, we are looking to broaden the accessibility of our products and we're thrilled to be expanding our presence in the Russian and CIS emerging markets through a valued partnership with a trusted leader in that region in NVision Group," says RPM CEO Richard Mathews.

Working closely with RPM's team based in Moscow, NVision Group will leverage their thorough understanding of local customer needs and knowledge of innovations and trends in the development of information technologies, to provide comprehensive up-to-date solutions that meet mining's unique challenges.

Regional General Manager for Asia, Russia and CIS at RPM, Philippe Baudry comments that, "Through our partnership with NVision Group we will be able to access a significantly broader market for our software through their established relationships.

"Russian versions of our software have been available since 2006 and we have a well-established technical team based in Moscow who has extensive local industry experience. We have listened to our clients in this region and as a result, are making our software solutions easier to implement and use. Combining this with NVision Group's IT expertise is set to result in significant benefits for our clients."

According to Alexander Potarin, Technical Director of NVision Group's Industry Division, "We have been working for many years with mining companies. Often we need to deal with specific challenges already resolved by mining software vendors. The execution of this Agreement will simplify our interaction with RPM's experts and will make our working relationship even more fruitful".

This agreement takes effect from today and will include the distribution of RPM software by NVision Group in the CIS including Russia, Ukraine, Kazakhstan and Uzbekistan.

RPM's agreement with NVision Group follows RPM's announcement in February 2013 of the formation of a Indian based joint venture company with Deepak Mining Services Pvt Ltd (wholly owned subsidiary of Deepak Fertilisers and Petrochemicals Corporation Limited ("DFPCL"), a Public Limited Company) to pursue the delivery of RPM's software and advisory expertise across the natural resource sectors of India, Pakistan, Bangladesh, Sri Lanka, Nepal and Bhutan.

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About RungePincockMinarco (RPM):

RungePincockMinarco Limited (ASX: RUL) is the world's largest publicly traded independent group of mining technical experts, with history stretching back to 1968. We have local expertise in all mining regions and are experienced across all commodities and mining methods.

Listed on the Australian Securities Exchange on 27 May 2008, RungePincockMinarco is a global leader in the provision of advisory consulting, technology and professional development solutions to the mining industry. We have global expertise achieved through our work in over 118 countries and our approach to the business of mining is strongly grounded in economic principles.

We operate offices in 18 locations across 12 countries on five continents.

About NVision Group

NVision Group is one of the largest developers and suppliers of unique solutions and services in the Russian market of information technologies. For its 11 years of existence, the company has established a complex of technologies, industry solutions and expertise, accelerating the development of commercial companies and government organizations.

The solutions offered by NVision Group help customers to achieve their strategic objectives both through improving the efficiency of the entire IT infrastructure, and through optimization of individual business processes. The company specializes in design of systems used to significantly reduce business information costs, protect the business and develop new services, striving to enhance their quality level.

The quality management system deployed at the company with regard to the design, commissioning and maintenance of information systems meet the requirements of ISO 9001:2000 international standard (in the GOST R certification system).

Today, NVision Group has over 4000 employees certified by more than 3000 world's leading hardware manufacturers and software developers.

Find out more at <http://www.nvg.ru/en/about-company/nvisiongroup-today/>

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